Welcome!

IMBA 571 Int’l Business Law
Associate Professor Pamela S. Evers

- BS (Kansas State); MBA (Emory); JD (Southern Methodist); LLM, Environmental Law (Lewis & Clark College)
- Certificate in Public International Law from The Hague Academy of International Law
- 16 years law practice (business litigation, international trade, environmental law)
- 10 years business and military experience
- 9 years college teaching
Primary Guides: Syllabus & Website Documents

- Mission
- Objectives
- Evaluation
- Attendance
- Miscellaneous
Mission

• To instill an understanding of international business law, ethical conduct in international business, cultural sensitivity, skills in contractual negotiations, and an abiding respect for international law.
Student Objectives

By course end, students should . . .

• Be aware of the complexity of and constant change within international legal environment
• Understand international legal terms and their application to specific business cases
• Be able to analyze information to recognize legal issues and apply legal principles
• Integrate knowledge of international legal principles and apply problem-solving skills and critical thinking to solve problems
Course Coverage

- *International Business Transactions* (Folsom *et al*) and *International Contracts* (Shippey)
- Topics: Basics of International Law, International Trade & Contracts (including requisite documents), Financing International Trade, Dispute Resolution, Legal Issues in International Business
Course Evaluation

• One Examination – a Mid-Term
  • In-class MC/Short Answer & Take Home Essays (40%)

• Class Exercises (10%) & Participation
  • 10% total

• Team Project
  • 40%
**Examinations**

- Exam: combination of multiple choice, matching, fill in the blank, true/false questions, & take-home essays
- Based on material in text-based readings, PowerPoint presentations, class exercises, or discussed in class
- Primarily Objective, but essay is necessarily subjective
Assignments & Participation

- Class Exercises
  - Contract drafting and dispute resolution
  - Primarily objective, the points are added to become total percentage of grade
- Class Participation
  - Basic class participation in discussions and case studies
  - Entirely subjective
Team Project

- Use IMBA Teams
- Research, write, and present the Team’s research on a relevant international trade or business law subject
- Must be approved by Prof. Evers
Attendance

• Attendance is your choice
• Every choice has consequences:
  • Failure to take an exam results in 0% score
  • If you aren’t in class when a class exercise or case discussion occurs, you may lose points
  • If you fail to participate in the Team Project or make the presentation, you receive zero to low points accordingly
Miscellaneous

• Be prepared! Use time management tools to help you manage time and preparation.
• NO MAKEUPS! NO WHINING!
  • In other words, no excuses needed for missing class, a class exercise, or exam
  • *Valid* and documented reason (e.g., death in family, serious illness with doctor's excuse, auto accident, Act of God) for missing an examination *may* result in some sort of mercy
QUESTIONS?